

#### **George Generic**

Sample
ABC Company
2-19-2007



Research suggests that the most effective people are those who understand themselves, both their strengths and weaknesses, so they can develop strategies to meet the demands of their environment.

An individual's talents and personal skills are a fundamental and integral part of who they are.

In this report we are measuring three dimensions of thought. They are:

- \* Intrinsic People
- \* Extrinsic Tasks or things
- \* Systemic Systems

This report analyzes talents; that is, a person's ability to do things. Is the report 100% true? Yes, no and maybe. As you review your report, please determine which items are job related. This will give you insight as to where to begin development.



This is how George sees the world around him. This view measures his clarity and understanding of people, tasks and systems. It could also be looked at in terms of feeling, doing and thinking from an external standpoint. The statements below are based primarily on the 3 dimensions on the left side of the dimensional balance page and are in a random order.

- George understands how to deal with ideas, knowledge, and systems.
- He needs an environment in which contributions are recognized, properly rewarded, and appreciated.
- He performs best in an environment where responsibilities and decisions are shared, and his input and creativity is appreciated and challenged on a regular basis.
- He has the ability to become action-oriented in order to complete the task at hand.
- George may benefit from improving his relationships with authority figures.
- He can be versatile and can adapt to different types of people and changing situations.
- He has an opportunity for growth by gaining a better understanding of current activities, roles and responsibilities.
- He has moderate practical skills and can relate to tangible things, processes and events.
- George needs an atmosphere that has structure and a defined chain of command.

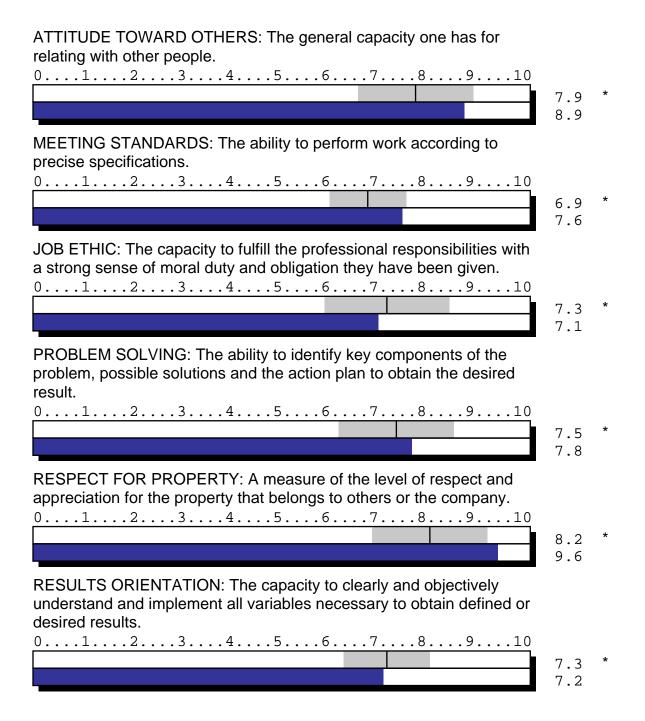


This is how George sees himself. This view measures his clarity and understanding of himself, his roles in life and his direction for the future. The internal dimensions are a reflection of him from both personal and professional viewpoints. The statements below are based primarily on the 3 dimensions on the right side of the dimensional balance page and are in a random order.

- George has a strong emphasis on actually performing and fulfilling various role responsibilities.
- He could benefit by asking himself questions about the future and to not stay solely focused on the present.
- He has a strong understanding of his personal and professional roles.
- He has internalized his roles in life.
- George will focus on what is necessary when changing roles.
- He could benefit from paying more attention to his planning and where he is going in the future.
- He is confident in his ability to fulfill his responsibilities.
- He values and appreciates himself through his professional and personal roles.
- George could benefit from developing a deeper understanding and appreciation of himself.



### **CRITICAL SUCCESS SKILLS**



Rev: 0.92-0.84

<sup>\* 68%</sup> of the population falls within the shaded area.



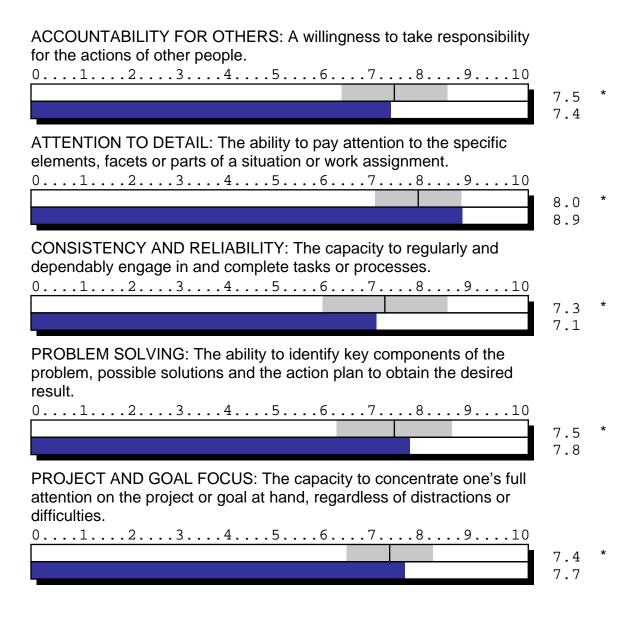
This summary is a brief overview of the pages that follow. These scores provide a window into the respondent's abilities. This window will open even further as you progress through this report.

GETTING RESULTS	
012345678910	
	7.6
INTERPERSONAL SKILLS	
012345678910	
	8.0
	0.0
MAKING DECISIONS	
012345678910	
	7.8
SELF MANAGEMENT	
012345678910	
	7.0
	7.0
WORK ETHIC	
012345678910	
	7.7



#### **GETTING RESULTS**

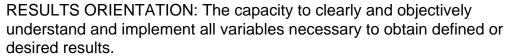
The ability to simply "get results" is essential to success. Scores in these capacities reveal George's ability to remain focused until the completion of a project or goal.

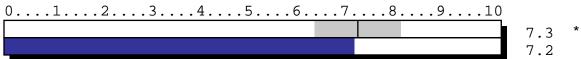


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### **GETTING RESULTS**



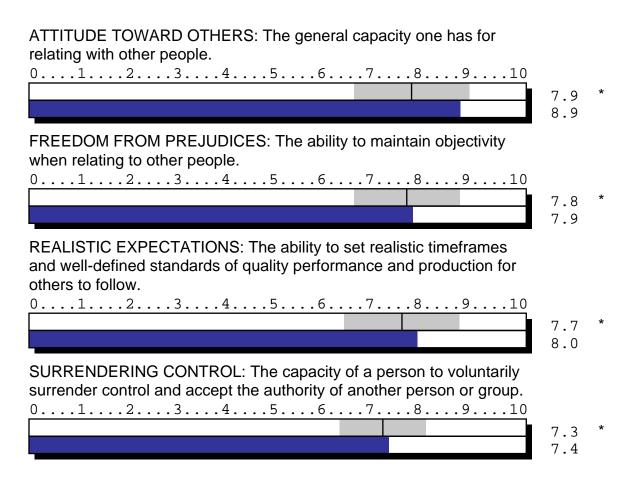


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### **INTERPERSONAL SKILLS**

This is a measure of George's ability to interact effectively with other people in a positive and productive way.

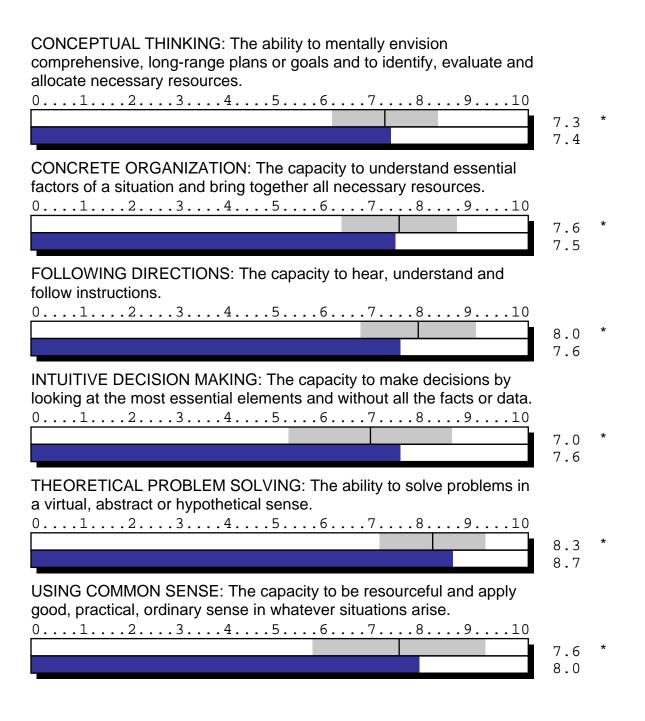


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#### **MAKING DECISIONS**

The ability to make appropriate decisions is important in most jobs. These scores show George's abilities as they relate to effective decision-making.

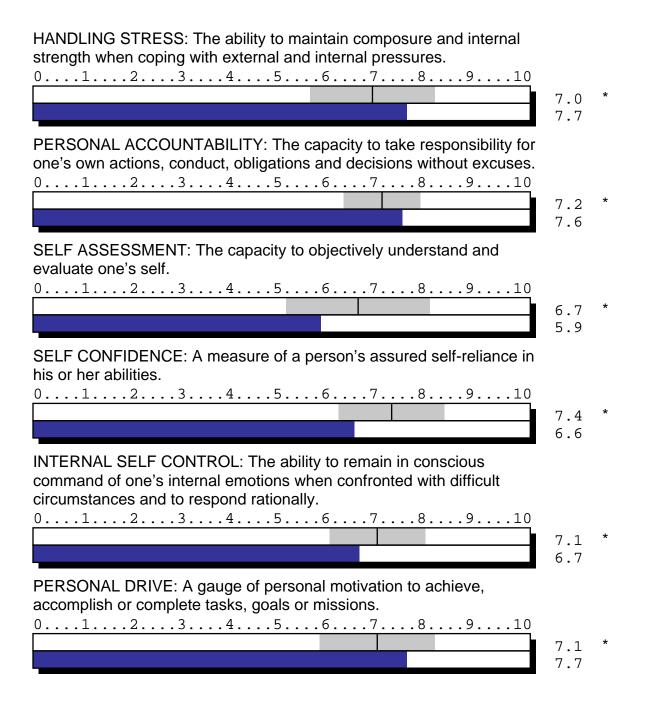


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### **SELF MANAGEMENT**

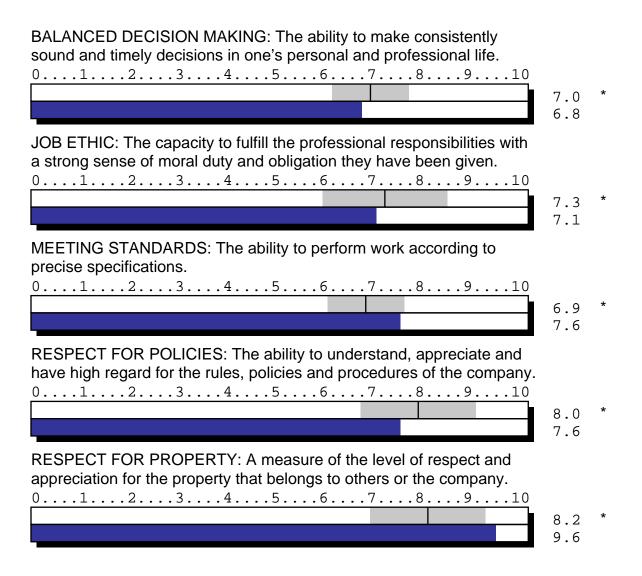
In order to be successful, George must manage himself. This area reveals George's ability to manage time, tasks, activities and projects. It also reveals his ability to deliver results.



<sup>\* 68%</sup> of the population falls within the shaded area.



These scores reveal how hard George likes to work. It is also a measure of just how respectful George is of company property and policies.



<sup>\* 68%</sup> of the population falls within the shaded area.

#### **DIMENSIONAL BALANCE**

For consulting and coaching

2-19-2007

- \* Population mean
- ↑ Overvaluation
- O Neutral valuation
- ↓ Undervaluation

#### **EXTERNAL FACTORS (Part 1) INTERNAL FACTORS (Part 2)** 10 10 9 9 0 \* \* 8 8 \* 7 7 \* 6 6 5 5 4 4 3 3 2 2 0 0 Self Direction Empathetic Practical Systems Sense of Self Role Outlook **Thinking** Judgment **Awareness** Score 8.4 8.4 7.6 6.0 8.0 7.2 Bias 1 ↓ 0 $\downarrow$ $\uparrow$ 0

Rev: 0.92-0.84



# **CORE SKILLS LIST**

For consulting and coaching

	l	I		l	l
Score		Description		Mean	
9.6	8.2	Respect for Property	7.6	7.2	Taking Responsibility
9.4	7.9	Sensitivity to Others	7.5	7.6	Concrete Organization
9.4	8.1	Personal Relationships	7.5	7.6	Integrative Ability
9.0	7.9	Leading Others	7.5	7.4	Enjoyment of the Job
8.9	8.0	Attention to Detail	7.4	7.3	Conceptual Thinking
8.9	7.9	Attitude Toward Others	7.4	7.5	Accountability for Others
8.7	8.3	Theoretical Problem Solving	7.4	7.3	Surrendering Control
8.6	8.2	Realistic Goal Setting for Others	7.4	7.2	Persistence
8.6	8.1	Understanding Motivational Needs	7.4	7.8	Monitoring Others
8.6	8.0	Material Possessions	7.2	7.3	Results Orientation
8.5	7.7	Evaluating What is Said	7.2	7.5	Sense of Timing
8.4	7.6	Realistic Personal Goal Setting	7.2	6.9	Self Direction
8.4	8.1	Empathetic Outlook	7.1	7.3	Consistency and Reliability
8.4	8.0	Practical Thinking	7.1	7.3	Job Ethic
8.2	7.4	Developing Others	7.0	7.3	Project Scheduling
8.2	7.5	Quality Orientation	7.0	7.3	Sense of Mission
8.2	7.8	Relating to Others	7.0	8.1	Self Improvement
8.2	7.6	Status and Recognition	6.8	7.0	Balanced Decision Making
8.1	7.6	Long Range Planning	6.7	7.1	Internal Self Control
8.0	7.7	Realistic Expectations	6.6	7.4	Self Confidence
8.0	7.9	Correcting Others	6.1	7.4	Handling Rejection
8.0	7.6	Using Common Sense	6.0	7.3	Sense of Self
8.0	7.9	Emotional Control	5.9	6.7	Self Assessment
8.0	7.1	Role Awareness			
7.9	7.8	Freedom from Prejudices			
7.9	7.1	Gaining Commitment			
7.9	7.8	Persuading Others			
7.9	7.4	Self Management			
7.8	7.5	Problem Solving			
7.8	7.9	Conveying Role Value			
7.8	7.1	Role Confidence			
7.7	7.4	Project And Goal Focus			
7.7	7.1	Personal Drive			
7.7	7.0	Handling Stress			
7.7	7.9	Proactive Thinking			
7.7	7.7	Sense of Belonging			
7.6	8.0	Following Directions			
7.6	7.0	Intuitive Decision Making			
7.6	7.2	Personal Accountability			
7.6	7.7	Evaluating Others			
7.6	6.9	Meeting Standards			
7.6	8.0	Respect for Policies			
7.6	6.9	Initiative			
7.6	l 7.8	Systems Judgment		I	



## **CORE SKILLS LIST**

For consulting and coaching

		1		1	1
Score	Mean		Score	Mean	Description
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8.9	8.0	Attention to Detail	7.6	8.0	Respect for Policies
8.9	7.9	Attitude Toward Others	9.6	8.2	Respect for Property
6.8	7.0	Balanced Decision Making	7.2	7.3	Results Orientation
7.4	7.3	Conceptual Thinking	8.0	7.1	Role Awareness
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7.9	7.1	Gaining Commitment	7.4	7.3	Surrendering Control
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